

PICO-/A4/4341/2024
14.03.2025



KANNUR UNIVERSITY

THAVAKKARA, CIVIL STATION P.O., KANNUR, KERALA 670002

RE TENDER DOCUMENT FOR THE SUPPLY AND INSTALLATION OF VIDEO CONFERENCE SOLUTION AT INTERVIEW SECTION AT THAVAKKARA CAMPUS, KANNUR UNIVERSITY

Name of the work	SUPPLY AND INSTALLATION OF VIDEO CONFERENCE SOLUTION AT INTERVIEW SECTION AT THAVAKKARA CAMPUS, KANNUR UNIVERSITY
Required Quantity	1 No
Tender Notice No.	PICO/A4/4341/2024
Tender ID	2025_KnrU_745279
Last date for receipt of Tender :	25/03/2025 at 3.00 pm
Date and time of opening of Tender:	26/03/2025 at 3.00 pm
EMD:	Rs: 10,000/-
Period of completion of Supply and installation	Within 30 days on receipt of the work order
Warranty period	3 Years of comprehensive onsite warranty
Address of the officer to whom tenders are to be submitted	Registrar, Kannur University, Thavakkara Campus, Civil Station P.O Kannur-670002

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Section I

Overview of the work & General Instructions

1.Overview of the work :

The University is looking for vendors who have experience in supplying Video Conference solution, are advised to study all Technical and Commercial aspects, instructions, Terms & Conditions and Specifications carefully in the Tender document. Failure to furnish all information required in the Tender Document or submission of a bid without proper documents may result in the rejection of the bid.

2.Scope of the work :

SL NO	Campuses	Location to Supply
1.	THAVAKKARA	Thavakkara Campus. Kannur Civil Station P.O, Kannur – 670002 Contact: 0497 2715267

3. Tender Schedule and Details

◆ Required Quantity – 1 No

TENDER SCHEDULE - Video Conference Solution			
S.No.	Parameter	Specifications	Compliance Yes/No
1	Sensor	The camera sensor should be 1/2.5 inch, CMOS , effective pixels: 8.46 MP UHD 4K CMOS sensor or better.	
2	White Balance	The camera should have an Option of Auto, Manual, One Push	
3	Focus System	The camera should have focus system of Auto, Manual, One Push Trigger, PTZ Trigger	
4	Exposure Control	It should have exposure control of Auto, Manual, Shutter Priority, Iris Priorit	
5	S/N ratio	The camera should have a S/N Ratio of ≥50dB	
6	Zoom	The camera should have a 12x optical zoom and 16x digital zoom or better	
7	Interface	1 x HDMI 1.4 Video Format 4K@60/50fps, 4K@30/25fps, 1080P@60fps, 1080P@30fps, 720P@60fps	
		1 x RJ-45 , 10M/100M Self-adaptive Ethernet Interface	
		Audio Interface: 1 x LINE IN 3.5mm	
		1x 3G-SDI: BNC type	
		1 x USB3.0:	
		1 UVC supports the UVC1.1 protocol ;	
		2 UVC video format support YUY2/H264/MJPEG	
8	RJ-45	It should have atleast 1 RJ-45 Port for IP Camera functions.	
9	Signal Support	The camera should support 4K@60fps	
10	Control Port	The camera should have an RS 232 port for Communication	
11	Presets	The camera should have at least 255 Position Presets	
12	Field Of View	The camera should have 80.8° Degree or better field of view	
13	Pan Range	The camera should have a Pan Rotation Angle of -170 degrees to +170 Degrees or better	
14	Tilt Range	The camera should have a Tilt Rotation Angle of -30 degrees to + 90 degrees or better	
15	Color System / Compression	The camera should support YUY2 / H.264 / MJPEG compressions	

16	Accessory	The camera should be supplied with IR remote control as an included accessory. Along with ceiling/Wall mount kit.	
17	Supported Protocols	The camera should support H.264,H.265,ONVIF,RTSP,RTMP,SRT,AAC,NDI	
18	Certifications	It should have BIS,CE,FCC and RoHS certifications	
19	Warranty	3 Year Onsite Warranty	
20	MAF	Manufacture Autherization Letter	

ANNEXURE SPECIFICATIONS WEB CAMERA WITH AUTO FRAMING FEATURE

S.No	Parameter	Specifications	Compliance Yes/No
1	Sensor	The camera sensor should be 1/2.5 inch high quality 8.5 MP HD CMOS sensor or better.	
2	White Balance	The camera should have an Option of Auto or Manual White Balance.	
3	Gain	The camera should have an auto Gain Control	
4	Back Light Compensation	The camera should have a selectable Back-light compensation	
5	Noise Reduction	2D & 3D or better	
6	S/N ratio	The camera should have a S/N Ratio of >55db.	
7	Zoom	The camera should have a 8X Zoom and Supplied with Remote	
8	Interface	The camera should have a standard Video Output and should support USB 3.0 and HDMI	
9	Signal Support	The camera should support 1080p@30fps & 4k@30fps	
10	Auto Framing	The camera should support auto framing which enables it to frame Participants and put them in limelight,	
11	Field Of View	The camera should have 120 Degree or better field of view	
12	Pan & Tilt Range	The camera should have a electronic Pan and Tilt or better	
13	Certificate	It should be CE,FCC,RoHS & CB Certified with latest International Norms with CB Test Reports	
14	Warranty	3 Year Onsite Warranty	
15	MAF	Manufacture Autherization Letter	

ANNEXURE SPECIFICATIONS WIRELESS MICROPHONE SYSTEMS

S.No	Parameter	Specifications	Compliance Yes/No
1	System Components	It should come up with Audio Conference microphone and Wireless Receiver.	
2	Audio Interface	It should have USB port or better for charging.	
3	LED Indicator	It should have LED indicator for battery status	

3	LED indicator	for charging.	
4	Output Port	It should have 6.5mm Stereo Output Port.	
5	Frequency Range	It should have a Frequency Range of 2,400 ~ 2,483 GHz	
6	Modulation	It should have bandwidth Efficient Modulation Format.	
7	OTA programming	It should support 5 or 2 Mbps Over-the-Air Data Rate or better.	
8	Microphone coverage	Should have a Coverage range of 360-degree or better.	
9	Reverberation time	Should have an Reverberation time of < 0.5 seconds or better.	
10	Noise level	Should have a Noise level of < 48 dBA	
11	Pickup	Should have an Audio Pickup of Up to 10 ft radial or better.	
12	AEC	Should have an Acoustic Echo Cancellation of > 40dB or better.	
13	Audio Features	Should have Automatic Echo Cancellation, Automatic Gain Control, Automatic Noise reduction, Automatic Non Linear Processing, Automatic Level Control, Automatic Microphone Equalizer.	
14	Humidity	It should support Non- Operating humidity (Non Condensation) of 20-85% or better.	
15	Cascading	It should supplied with 3 microphone units right from day 1	
16	Certifications	CE,FCC,RoHS	
17	Warranty	3 Year Onsite Warranty	
18	MAF	Manufacture Autherization Letter	
ANNEXURE SPECIFICATIONS SPEAKER BAR			
S.No.	Parameter	Specifications	Compliance Yes/No
1	Type	Portable sound bar	
2	Channel	The system should have 2 Channel or higher	
3	Output power	The system should have output power of 2*20W=40W or higher	
4	THD	The system should have thresh hold of ≤10%	
5	Frequency Response	It should be frequency bandwidth- 20Hz-16kHz	
6	S/N	It should have SPL of ≥80db or higher	
7	Speaker Driver	The system should be have driver size of 2"x4 or higher	
8	Impedance	It should have impedance of 4ohm 10W or higher	
9	Display	It should have LED8 indicating Display	
10	Input(function)	It should have USB/TF card/3.5mm/Bluetooth 5.0/optical ports	
11	Power	It should have power consumption of AC~110-	

		240V, 50/60Hz	
12	Size	joined together : (W)946*(H60*(D)60mm split : W473*D60*H60MM	
13	Accessories	It should be comes with manual, remote control,1.5M Audio calble, Adaptor,wall mount screw,Stand pad, 1.5M Left and right connect cable ,60mm left and right connect cable	
14	Warranty	3 Year Onsite Warranty	
15	Certification	CE,FCC and Rohs	
ANNEXURE SPECIFICATIONS INTERACTIVE DISPLAY SYSTEM			
S.No.	Parameter	Specifications	Compliance Yes/No
1	Display Panel Diagonal size	75 Inches or higher	
2	Resolution	3840 x 2160 (4K or Higher)	
3	Display Colour	1.07 Billion or Higher	
4	Brightness	450 cd/m2 or Higher	
5	Viewing Angle	±178° or better viewing angle	
6	Contrast ratio	1200:1	
7	Dynamic Contrast Ratio	30000:1	
8	Response Time	Not more than 5 ms	
9	Lifetime	50,000 hours or more	
10	Speakers	2 x 18 Watts or Higher	
11	Deployment of Touch Technology	Advanced Infrared	
12	Thickness of the touch glass	4mm Toughened Glass with 9H Toughness or better	
13	Surface technology	Anti-Glare	
14	Touch accuracy	1mm or better	
15	Touch Points in Windows	Must have a touch capability of minimum 20 points	
16	Keys	Power/Homepage/Screen down/Record/Touchlock/Setting	
17	Interface	3 x USB 3.0, 1 x USB 2.0, 1 x Touch Out, 2 x HDMI In, 1 x VGA, 1 x AUDIO In, 1 x RS232, 1 x RJ45IN, 1xEarphone, 1 x Coax, 1 x HDMI Out, 1 x DP In, 1 x RJ45Out, 1xMic In	
18	CPU	8 core A55 or better	
19	GPU	Quad-core MaliG52 or better	
20	Android version	Android 14.0 or Higher (With Play store)	
21	Built-in Software:	File manager, Screen mirroring, Chrome, google play store, YouTube, WPS, Welcome Page, Settings, Calculator, User Manual, Float tool, Side tool bar, Note, Vote, Screen recording., Wireless Content sharing, text recognition. 4 Application split screen, screen recording, screen capture, Wireless File sharing	

		form mobile phones.U disk lock screen,USB port Block,Multi-user management,	
22	White Board Feature	Menu bar includes new whiteboard, storage, sharing, closing, and setting functions, Page management, Painting brush-preset 9 monocolors and 2 gradient, Thickness: preset 6 brush sizes, support ordinary brush, marker, pen three brush styles, as well as text recognition brush and graphics recognition brush two intelligent brush, eraser, Table, Timer, Voting, Withdrawal and redo, Single point / multi point, Mini whiteboard: QR code: Scan the QR code in the web link. For to use the mobile terminal to scan the annotation content (picture format).	
23	Inbuilt Wi-Fi	Dual WIFI (5G & 2.4G)802.11ac/b/g/n/a, Hotspot or better	
24	Bluetooth	BT5.0 or better	
25	RAM	4 GB or Higher	
26	ROM	32 GB or Higher	
27	Certification	BIS (Indian), CE, FCC & ROHS certification.	
28	OPS	Interactive display must have 80 Pin OPS slot	
29	Processor	It should have Intel i5 processor or higher with Licensed Windows 11 IOT GAC OS. 10th generation or higher	
30	RAM	It should have RAM of 8GB	
31	ROM / Storage memory	It should have memory storage of 256GB SSD or higher	
32	Interface	It should have USB2.0 x 2 ports,	
		USB3.0x 4 ports,	
		DP outx1 port,	
		HDMI out x1 port.	
33	Network	It should have RJ45 LAN port x 1	
34	WiFi	It should have inbuilt WiFi with two antennas.	
35	Bluetooth	It should have Bluetooth version 4.0 or above	
36	Audio ports	It should have 3.5mm with Mic/Line-inx1 port,Line-out 3.5mmx 1 port.	
37	Warranty	3 Year Onsite Warranty	
38	MAF	Manufacture Autherization Letter	

Proforma to quote Make and Model				
Name of Work :- HYBRID VIDEO CONFERENCING SOLUTION AT KANNUR UNIVERSITY				
Sl.No.	Description	QTY	Offered Make	Offered Model
	Supply and Providing VC camera sensor should be 1/2.5 inch, CMOS , effective pixels: 8.46 MP UHD 4K CMOS ,			

1.	Option of Auto, Manual, One Push , focus system of Auto, Manual, One Push Trigger, PTZ S/N Ratio of $\geq 50\text{dB}$, Trigger , 12x optical zoom and 16 X digital zoom , 1 x HDMI 1.4 Video Format 4K@60/50fps, 4K@30/25fps, 1080P@60fps, 1080P@30fps, 720P@60fps , 1 x RJ-45 , 10M/100M Self-adaptive Ethernet Interface ,Audio Interface: 1 x LINE IN3.5mm .Preferred Make : Cisco , Peoplelink , Polycom . MAF Required. 3 Year Warranty. Specification as Per Annexure	1	
2.	Manual, One Push , focus system of Auto, Manual, One Push Trigger, PTZ S/N Ratio of $\geq 50\text{dB}$, Trigger , 12x optical zoom and 16 X digital zoom , 1 x HDMI 1.4 Video Format 4K@60/50fps, 4K@30/25fps, 1080P@60fps, 1080P@30fps, 720P@60fps , 1 x RJ-45 , 10M/100M Self-adaptive Ethernet Interface ,Audio Interface: 1 x LINE IN3.5mm .Preferred Make : Cisco , Peoplelink , Polycom . MAF Required. 3 Year Warranty. Specification as Per Annexure		
3.	Supply and Providing Audio Conference microphone and Wireless Receiver. USB port or better for charging. LED indicator for battery status for charging. Frequency Range of 2,400 ~ 2,483 GHz bandwidth Efficient Modulation Format. 5 or 2 Mbps Over-the-Air Data Rate or better. Coverage range of 360-degree or better. Reverberation time of < 0.5 seconds or better. Noise level of < 48 dBA Audio Pickup of Up to 10 ft radial or better. Acoustic Echo Cancellation of > 40dB or better. Automatic Echo Cancellation, Automatic Gain Control, Automatic Noise reduction, Automatic Non Linear Processing, Automatic Level Control, Automatic Microphone Equalizer.3 Year Onsite Warranty. Preferred Make :Cisco , Peoplelink , Polycom. MAF Required. Specification as Per Annexure		
4.	Supply and Providing Portable sound bar 2 Channel or higher , output power of $2 \times 20\text{W} = 40\text{W}$ or higher , thresh hold of $\leq 10\%$, frequency bandwidth- 20Hz-16kHz , SPL of $\geq 80\text{db}$ or higher , driver size of 2"x4 or higher impedance of 4ohm 10W or higher , LED8 indicating Display , USB/TF card/3.5mm/Bluetooth 5.0/optical ports , power consumption of AC~110-240V, 50/60Hz , remote control,1.5M Audio cable, Adaptor,wall mount screw, Stand pad, 1.5M Left and right connect cable ,60mm left and right connect cable , 3 Year Onsite Warranty. Preferred Make :Cisco , Peoplelink , Polycom . MAF Required. Specification As Per Annexure		
5.	Supply and Providing 75" size Interactive panel with 4 gb RAM , 32gb ROM , touch panel , speaker , i5 OPS with 8 gb ram , 250gb ssd , Android OS Windows 11 Home OS3 Year Onsite Warranty , MAF Required , Preferred Make , Benq ,		

	Peoplelink , LG. Specification as Per Annexure		
6.	Supply and Providing of AV mixer with 4 HDMI inputs, 2 HDMI outputs , USB webcam out, built in DVE,1 x USB Type-C 3.1 Gen out, 2 x 3.5mm stereo mini jack audio input, 10/100 Ethernet port, etc. supplied with all necessary accessories including power adaptor. Preferred Make: Black Magic Design ATEM Mini Pro.3 Year Warranty		
7.	Supply and Providing interconnecting cables like high quality USB cable , 8K HDMI cable , and other power cable for connecting trolley and tripod and display unit. Preferred Make : LOGIC , Bluerigger , Vention		
8.	Supply and providing Fully Customized solution for the Display Pods with cabin from 43” to 98”.A Versatile Display Option can fix Single or Dual Screens. Hard and sturdy material. Camera placements for both the sound bar and PTZ are available. The camera will be fixed either at the top or bottom of the display. Innovative Design for All-in-one Solution In-built Equipment tray and Power spike which eliminates unwanted cabling and provides space management. It comes with an acoustic modular frame to enhance the audio quality. Acoustic Modular frame available in 4 different colours. Display Compatibility – any display brands can be fixed. Camera Compatibility Peoplelink , Cisco , Polycom.		
9.	Equipment Installation, configuration and testing training and commissioning.		

Contractor Signature

4. Instruction to Bidders :

Amendment of Tender Document

At any time prior to the deadline for submission of bids, Registrar, Kannur University, Kerala may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Tenderer, modify the Tender document by amendment and will be published as corrigendum in the website. The deadline for submission of bids may also be extended at the discretion of Kannur University, Kerala.

Tendering Process

The tender will be published in the form of e-tender and will be available on the e-tender site of Govt. of Kerala. All the rules and regulations of the e-tendering will be applicable to this tender also. The tender will be invited in the two cover format. i.e. (i) Technical Bid and (ii) Financial Bid. The financial bid of a bidder will be considered if and only if the bidder qualifies in the technical bid evaluation.

Section II

Cover 1 (Technical Bid) :

- ◆ Technical details of the Video Conference solution along with manufacturers name.
- ◆ Address proof for Service centers and details
- ◆ Warranty details
- ◆ The supplier should have a track record of supplying similar solution that have been offered to Government organizations/PSUs specifically in Kerala and the total value of these supplies should be Rs.3 Lakhs or above.
- ◆ The OEM (*Original Equipment Manufacturer*) is required to have a support setup in Kerala and should able to provide onsite support in Kannur.

Cover 2 (Financial bid) :

- ◆ BOQ

Check list

SN	Description	Attached (Y/N)
01	Bidders Profile as per Annexure I	
02	Scanned copy of Preliminary Agreement in Kerala Stamp paper of Rs.200/- as per format	
03	Warranty details (3Years) ,attach certificate	
04	Address proof for Service centers and details. (<i>The OEM is required to have a support setup in Kerala and should able to provide onsite support in Kannur</i>)	
05	The supplier should have a track record of supplying similar Video Conference solution that have been offered to Government organizations/PSUs specifically in Kerala and the total value of these supplies should be Rs.3 Lakhs or above (<i>attach proof</i>)	
06	Copy of GST payment receipt of Tender fee (<i>18% of tender fee</i>) { <i>MSME firms attach MSME certificate /UDYAM registration certificate</i> }	
07	Scanned copy of valid registration certificate, GST and PAN card of Bidder	
08	Detailed Technical Specification and documents	

Section III

Terms and Conditions

1. The tender should be submitted in two cover system (Technical bid & Financial bid).
2. Bidders shall keep their rate for a period of 120 days
3. Prices shall be quoted in Indian Currency only
4. Tender fee and EMD for each item as given below should be remitted through SBI Internet banking/ online NEFT transaction as indicated in the e-Tender notice. All payments including EMD should be made through online but 18% GST of Tender Fee should be remitted to GST Department directly and upload the receipt in the e-procurement portal.

Sl. No	Item	Tender Fee (excl GST)	Tender Fee (18% GST)	EMD
1.	SUPPLY AND INSTALLATION OF VIDEO CONFERENCE SOLUTION AT INTERVIEW SECTION AT THAVAKKARA CAMPUS, KANNUR UNIVERSITY	2000.00	360.00	10,000.00
TOTAL		2000 /-	360 /-	10.000 /-

5. The bidder should upload along with his tender a preliminary agreement executed and signed in Kerala Stamp Paper of value of **Rs.200/-** as per format given.
6. The total rate tendered should be inclusive of all taxes and other charges.
7. The successful bidder shall, before signing the agreement and within the period specified in the letter of acceptance of his tender, deposit a sum equivalent to 5% of the value of the contract (including EMD) by way of Security Deposit or Demand Draft or bank guarantee drawn in favour of the **Finance Officer, Kannur University payable at SBI Kannur University Campus Branch or Kannur Branch of other Nationalized or Scheduled bank, as security for the satisfactory fulfillment of the contract.**
8. The OEM should have established office in India from more than 15 Years. (Valid Certificate of incorporation required).The OEM (*Original Equipment Manufacturer*) is required to have a support setup in Kerala and should able to provide onsite support in Kannur.
9. The OEM Should have direct technical support staff and/or office in Kerala for immediate technical support. Official HR documentation Required. Local phone number to be shared along with address of location to be provided.
10. The OEM Must have valid ISO 9001:2015, ISO 45001:2018, ISO 27001:2022, ISO 14001:2015 and ISO 50001:2018 Certified Company. (Related certificate copy required).
11. The supplier should have a track record of supplying similar Video Conference solution that have been offered to Government organizations/PSUs specifically in Kerala and the total value of these supplies should be Rs.3 Lakhs or above. Proof should be produced.

12. Manufacturer authorization: Wherever Authorized Distributors / Dealers are submitting the bid, Manufacturers Authorization Form (MAF)/Certificate with OEM details such as name, designation, address, e-mail Id and Phone No. required to be furnished along with the tender. MAF specific to the tender to be submitted.
13. Any amendment/corrigendum to this tender will be published on the website
14. Profile of Bidder as per Annexure1 shall be provided.
15. Data sheet of the product(s) offered in the bid, are to be uploaded along with the bid documents. Buyers can match and verify the Data Sheet with the product specifications offered. In case of any unexplained mismatch of technical parameters, the bid is liable for rejection.
16. The interactive display, Video conferencing PTZ camera, Speaker Bar and wireless microphones will all be from a single OEM to avoid integration issues
17. Bidder shall produce copy of GST Registration and PAN card.
18. Warranty for Equipment will be Three years.
19. Bidder to visit proposed site and make themselves clear about the requirements before bidding. In this regard, the bidder should upload a statement, mentioning that "I have visited the Site Location and studied the site condition". The statement should be countersigned by the responsible person of University Technical side . Otherwise, tender will be rejected.
20. The financial bid of those bidders who qualify the technical evaluation after opening of Technical bid shall only be opened.
21. Dedicated/ toll free Telephone No. for service support, Escalation Matrix for Service support.
22. Registrar, Kannur University reserves the right not to process the tender , cancel the contract, supply order, hold the payment and to trade or not to trade the old stores without assigning any reason.

GSTIN32AAAGK0152J1ZT

Contct : 0497 2715267

Sd /-
Registrar

ANNEXURE 1**BIDDER PROFILE**

Sl.No	Particulars	
Details of bidder(Firm/Company)		
1	Name	
2	address	
3	Telephone & Mob	
4	Email & website	
Details of Authorized Person		
5	Name	
6	Address	
7	Telephone & Email	
Information about the company		
8	Status of Company (Public Ltd./Pvt.Ltd)	
<i>Details own functional service centre or authorized functional service centres</i>		
9	Number of Professionals	
10	Service Tax Registration Number	
11	Income Tax Registration Number (PAN)	
12	GST Registration Number	

Signature of the Bidder

AGREEMENT

Articles of agreement executed on this the day of
..... between the Registrar, Kannur University (hereinafter referred
to as “the University”) of the one part and Shri.....
..... (H.E. name and address of the tenderer)
(hereinafter referred to as “the bounden”) of the other part.

WHEREAS in response to the Notification No..... dated the
bounden has submitted to the University a tender for the
specification therein subject to the terms and conditions contained in the said tender;

WHEREAS the bounden has also deposited with the University a sum of Rs.....
`..... as earnest money for execution of an agreement undertaking
the due fulfillment of the contract in case his tender is accepted by the University

NOW THESE PRESENTS WITNESS and it is hereby mutually agreed as follows:

1. In case the tender submitted by the bounden is accepted by the University and the contract for is awarded to the bounden, the bounden shall withindays of acceptance of his tender execute an agreement with the University incorporating all the terms and conditions under which the University accepts his tender.
2. In case the bounden fails to execute the agreement as aforesaid incorporating the terms and conditions governing the contract, the University shall have power and authority to recover from the bounden any loss or damage caused to the University by such breach as may be determined by the University by appropriating the earnest money deposited by the bounden if the earnest money is found to be inadequate the deficit amount may be recovered from the bounden his properties movable and immovable in the manner hereinafter contained.
3. All sums found due to the University under or by virtue of this agreement shall be recoverable from the bounden and his properties movable and immovable under the provisions of the Revenue Recovery Act for the time being in force as though such sums are arrears of land revenue and in such other manner as the University may deem fit.

In witness where of Shri..... (name and designation) for and on behalf of the University and Shri.

..... Bounden have hereunto set their hands the day and year shown against their respective signatures.

Signed by Shri. (date)

In the presence of witnesses:

1.
2.

Signed by Shri. (date)

In the presence of witnesses:

1.
2.